



HIGHER EDUCATION PROGRAM

ProTeam
Cleaning for Health® Since 1987

SURVIVING BUDGET CUTS. ACCOMPLISHING MORE IN THE SAME TIME.

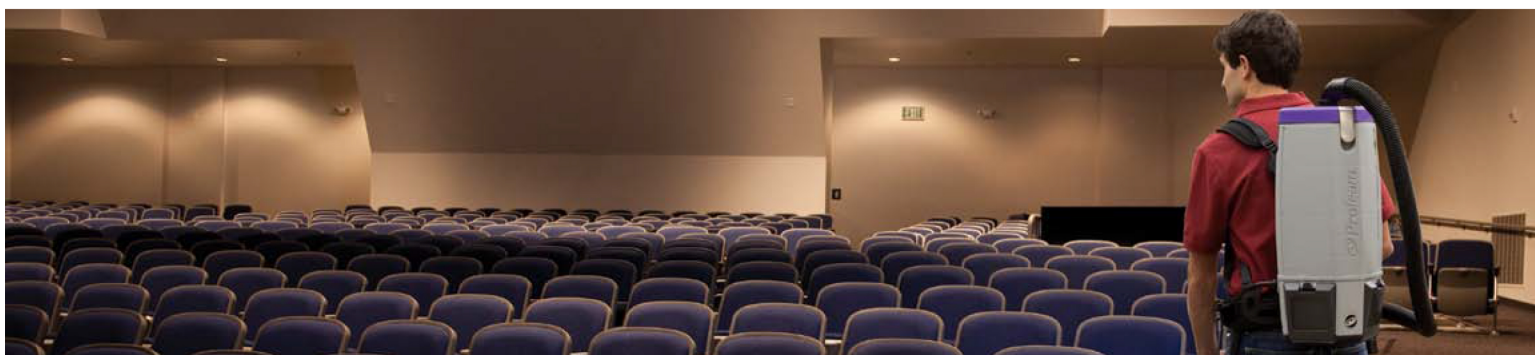


**ARE YOU READY TO
SAVE TIME?
SAVE MONEY?
FOCUS ON CLEANING FOR HEALTH®?
TAKE A LOOK INSIDE.**





COLLEGES & UNIVERSITIES



The public's perception of an education institution is strongly influenced by the appearance of a clean, safe and appealing environment. More importantly, it is vital to maintain a pristine environment with improved air quality for the health and safety of everyone.

Dollar for dollar, cleanliness might be the most powerful tool to maximize a healthy, learning environment. The benefits of removing germs and bacteria can lead to decreased student and

faculty absences and increased education.

ProTeam offers the right tools for the right job. ProTeam vacuums are quiet, versatile, compact, and easy to maneuver. ProTeam's Four Level® Filtration and HEPA Level Filtration™ are proven to help decrease allergy and asthma triggers in indoor environments. Whether you are cleaning large areas or small, hard surfaces or carpet, ProTeam vacuums save time and money and focus on Cleaning for Health®.

YEARLY COST OF OWNERSHIP

BOOST ANNUAL SAVINGS

ProTeam vacuums have lower repair costs than other vacuums. Compare your current vacuum parts and prices and see how much you can save! *(Reflects 2013 prices)*

PART	PROTEAM BACKPACK	PROTEAM SPEED CANISTER	SINGLE MOTOR UPRIGHT
Motor	\$39	\$39	\$54
Belts	\$0	\$0	\$16
Brush Roll	\$0	\$0	\$30
Motor Brushes	\$21	\$21	\$21
Bearings	\$0	\$0	\$3
Body Parts	Lifetime Warranty	Lifetime Warranty	\$60
Warranty	3 years	3 years	90 days
Average Life	7 years	7 years	1 year
Total	\$60	\$60	\$184

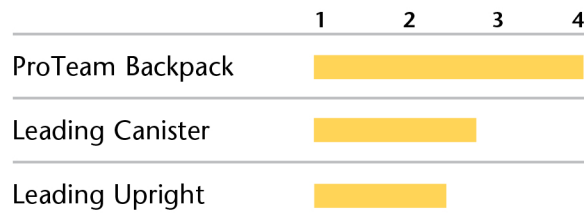
Avg. 2 hr/5 days week

LABOR SAVINGS

HIGHER BOTTOM LINE

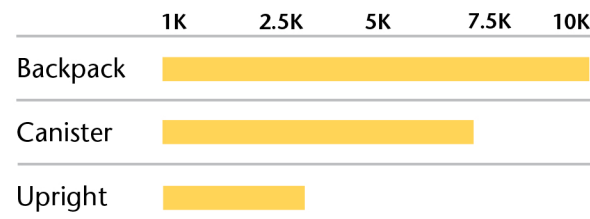
ProTeam vacuums, used in colleges and universities, are proven to be over 70% faster and clean 43% more effective than a commercial upright vacuum.

MEASUREMENT IN GRAMS (OF DIRT COLLECTED)



Source: Dr. Eric Brown—Cleaning Research International

MEASURE OF SQUARE FT CLEANED/HOUR



Source: ISSA 540 Cleaning Times

RECOMMENDED PRODUCTS

THE RIGHT TOOL FOR THE RIGHT JOB

ProTeam
Cleaning for Health® Since 1987

SUPER COACH PRO™ 6 & 10

- Fast and efficient
- Clean with less effort



GOFREE™ PRO

- Cordless efficiency
- Trip-free cleaning



QUIETPRO® CN HEPA RUNNINGVAC®

- Low decibel
- Non-disruptive



PROGUARD® WET/DRY

- Ideal for floor stripping
- Maneuverable



FACTS ABOUT PRODUCTIVE CLEANING

SAVE TIME AND MONEY

- Purchase vacuums that remove contaminants without releasing fine particulates back into the air.
- When using the correct tools, ProTeam backpack vacuums clean 52% faster than a dust mop in crowded classrooms and congested areas.
- Dust bunnies reappear in 24 hours when a floor has been dust mopped as compared to 72 hours when cleaned with a ProTeam backpack vacuum.
- Vacuuming is a faster, healthier, and more efficient way to clean hard floors. Time savings allow reallocation of work-force to other problem areas.

20% less pressure is felt on the body with the FlexFit™ articulating harness vs. a standard harness.

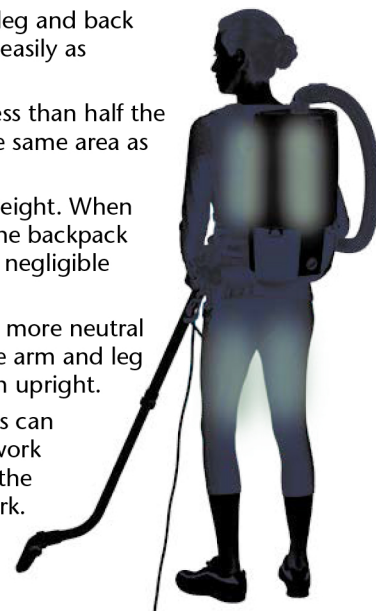
Source: Auburn University, 2013. FlexiForce Sensor

ERGONOMICS & PRODUCTIVITY

MOVING FORWARD

- Side-to-side vacuuming uses leg and back muscles that don't fatigue as easily as the arms.
- ProTeam backpacks require less than half the energy and effort to clean the same area as an upright.
- Backpack vacuums are lightweight. When worn properly, the effect of the backpack on body joints and posture is negligible and similar to walking.
- Backpack vacuum users use a more neutral posture compared to extreme arm and leg extension seen when using an upright.
- Tools with ergonomic features can improve both the quality of work performed and the health of the individual performing the work.

Source: Jim Fullmer, CHFP, 2009 Battelle Memorial Institute, Ohio State University, Columbus, Ohio, 1998



PROTEAM ADVANTAGES

SIX STEPS TO SUCCESS

Effective: High-powered suction and extremely effective Four Level Filtration w/HEPA remove more than 99.97% of dust, soil and other pollutants measuring one micron (one-millionth of a meter) and larger.

Productive: All ProTeam vacuums feature a 50-foot cord for maximum mobility. Our backpacks cover up to 7,407 sq. ft. per hour and 10,000 sq. ft. per hour when used in a cleaning system.

Quiet: Vacuum without disturbing anyone.

Versatile: Whether you are cleaning hard surfaces, carpets or stairs, ProTeam vacuums save time and money. Use one machine with our versatile tool kits to accomplish more in less time.

Ergonomic: ProTeam's lightweight vacuums distribute 90% of the weight on the hips, reducing stress and fatigue.

Improved Air Quality: ProTeam products give cleaning professionals the ability to positively impact the health and safety of all building occupants.



HIGHER EDUCATION PROGRAM



ProTeam's lineup includes powerful high filtration vacuums that increase productivity and effectively cover large open areas as well as maneuver classrooms and auditoriums. The results are cleaner air and a better environment.

PROOF POSITIVE

Kurt Oglesby, Custodial Operations Manager for a large university in Washington State

Like many large schools, the university mandates that green chemicals and equipment be used on campus. This includes requiring CRI-approved vacuums, which must pass independent laboratory testing on soil removal, dust containment, and surface appearance change. In addition to the university's requirements, Oglesby has his own priorities when it comes to choosing a vacuum.

"There's a lot of repeat motion and stress injuries in the cleaning industry, because people don't know about the techniques and tools to avoid them," said Oglesby. "I look out for my employees, and make sure they have ergonomic equipment to protect them and make their jobs easier."

Looking to give his employees the latest ergonomic innovation, Oglesby recently adopted the ProTeam® Super Coach Pro™ 6 backpack vacuum.

"Its FlexFit™ articulating harness takes the already ergonomic backpack design to a new level of comfort. The Super Coach Pro 6 vacuum is so much faster to maneuver between tables and chairs and does such a superior job. The improvement in Indoor Air Quality (IAQ) is noticeable. Less dust in the air and on surfaces. ProTeam is on the right track with the new Super Coach Pro," said Oglesby. "They are just great machines all around."

"It's lighter. The straps are great. And it doesn't heat up."

Cindy Hawkins – Custodial Worker **Michigan State University**

"I am a severe asthmatic, and dust is the biggest factor that can trigger an asthma attack for me. Personally, I believe that the standard beater bar vacuum was an ineffective tool and threw more dust into the air than it actually picked up." Since the switch to using the Super CoachVac, Enos reports, "asthma attacks from dust in the air have become almost nonexistent. Air quality, in my opinion, has improved. I believe the program will be very successful at the University. I just wish I could have a ProTeam for my home. If given a choice, I will never go back to a push vacuum."

Tina Enos – Custodial Worker **University of Michigan**

"I didn't have a lot of air pushing papers and other objects from customers desk areas as I was vacuuming. Definitely more wearable over long term usage."

Robert Jenkins – **Alliance Building Services, Seattle, Washington**



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The American Lung Association and ProTeam are partners in an educational campaign about Indoor Air Quality issues. The American Lung Association does not endorse products.



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